



## Business / Professional Credit Account Application

Thank you for your interest in being a member of the Southern Lumber Builders Club. Please complete the form below and return it to us by using one of these three ways-

**FAX** it to: (408) 288-2023

**Email** it to: [accounting@southernlumber.com](mailto:accounting@southernlumber.com)

**Bring it to Southern Lumber** at: 1402 Monterey Highway, San Jose, CA 95110

If you have any questions please call us at (408) 294-2368

**Terms: Net 10<sup>th</sup> of the month**

**Company Name** \_\_\_\_\_

**Delivery Address** \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

**Mailing Address** \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

**Phone** (\_\_\_\_) \_\_\_\_\_ **Cell** (\_\_\_\_) \_\_\_\_\_ **Fax** (\_\_\_\_) \_\_\_\_\_

**A/P Contact Name** \_\_\_\_\_ **Phone** (\_\_\_\_) \_\_\_\_\_

**A/P Email Address** \_\_\_\_\_

**Type of Business or Organization** \_\_\_\_\_

**Business/Contractor's License #** \_\_\_\_\_

**Business or Organization is:**

\_\_\_\_\_ Corporation      \_\_\_\_\_ Partnership      \_\_\_\_\_ Sole Owner

**Principals, Partners, or Officers:**

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_  
State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone (\_\_\_\_\_) \_\_\_\_\_  
Title \_\_\_\_\_  
SSN \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

Name \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_  
State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone (\_\_\_\_\_) \_\_\_\_\_  
Title \_\_\_\_\_  
SSN \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

**Bank Reference:**

Bank Name and Branch Location \_\_\_\_\_  
Contact Person \_\_\_\_\_  
Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Account Numbers: Checking \_\_\_\_\_ Savings \_\_\_\_\_

**Current Credit References:** *Please provide five references with name, address, phone and FAX number for each.*

Name	Address	City	State	Zip	Phone	Fax
1)	_____	_____	_____	_____	_____	_____
2)	_____	_____	_____	_____	_____	_____
3)	_____	_____	_____	_____	_____	_____
4)	_____	_____	_____	_____	_____	_____
5)	_____	_____	_____	_____	_____	_____

**Anticipated Monthly Credit Requirement:** \$ \_\_\_\_\_

**Purchase Order Required?** YES / NO                      **For required Purchase Orders:** WRITTEN / VERBAL

Other required documentation (Job Name, Work Order, etc.): \_\_\_\_\_

**PAYMENT AND SECURITY TERMS:** Unless otherwise agreed to in writing by Southern Lumber Co., the Purchaser(s) agrees to pay their invoice(s) at the office of Southern Lumber Co. at the address of 1402 Monterey Highway, San Jose, CA by the 10<sup>th</sup> of the month following the date of the invoice(s). Southern Lumber Co reserves the right to change the credit terms at any time when, in Southern Lumber Co.'s opinion, Purchaser's financial condition or previous payment record so warrants.

Should Purchaser become delinquent in the payment of any sum due to Southern Lumber Co after 10 days from the date of written notice to Purchaser, Southern Lumber Co. shall not be obligated to continue performance under any agreement with Purchaser.

Purchaser hereby grants and Southern Lumber Co. reserves a purchase money security interest in each product purchased hereunder, and in any proceeds thereof, for the amount of its purchase price. Upon request by Southern Lumber Co., Purchaser shall sign any document required to perfect such security interest. Payment in full of the purchase price of any product purchased hereunder shall release a security interest on that product.

In the event that the invoice amount is not paid on or before the 10<sup>th</sup> of the month following the date of the billing, a finance charge equal to 1 ½% per month (Annual Percentage Rate of 18%) will be added to the then unpaid principal balance as liquidated damages, which finance charge shall immediately become due and payable.

**ALLOWANCES:** All claims for allowances must be made within five days after the date of delivery. Materials listed on the invoice has been received by the name Purchaser in good condition and are furnished for and to be used in and upon the premises herein described. Southern Lumber Co. shall not be responsible for any damage caused by delivering inside of the curb line.

**WARRANTIES:** Southern Lumber Co. makes no warranties express or implied as to the products described in the invoice. Southern Lumber Co. specifically disclaims the implied warranties of merchantability and fitness for a particular purchase.

**ATTORNEY'S FEES:** In the event that it shall become necessary to institute a suit for collection of the amounts owed pursuant to the invoice(s), the Purchaser agrees to pay, in addition to any award of damages, all costs of collection, suit and reasonable attorney's fees and court costs.

**PERSONAL GUARANTEE:** For valuable consideration the undersigned jointly and severally unconditionally guarantee and promise to pay SOUTHERN LUMBER CO any and all indebtedness of \_\_\_\_\_ to SOUTHERN LUMBER COMPANY. (Company Name)



**BUILDER'S CLUB DISCOUNT TERMS AND CONDITIONS:** Commercial Business customers with approved credit are eligible to participate in the Builder's Club Pricing Program. All participating customers must use an approved Southern Lumber credit account to receive discounts and benefits under the Builder's Club Program, and to be counted toward meeting the minimum annual purchase for continuation of discount. Builder's Club Pricing is intended to be the primary means of retail pricing for Southern Lumber Commercial Credit Account Holders, and is not subject to further discounts or promotions. When retail promotions are held, Builder's Club members will receive the greater of the two discounts offered. Certain exclusions apply to select products.

Builder's Club Pricing eligibility requires a Commercial Credit Account in "good standing," as determined by Accounts Receivable policies. When approved by Accounting, the customer will be notified by our ProCom Salesperson and welcomed into the Builder's Club. Accounts must have NET purchases in excess of \$2,500 over a 12 month period (calendar year) to maintain Builders Club Pricing. (NET of returns, discounts, and tax). Builder's Club Service Pricing: Deliveries; with a minimum purchase of \$250, we will provide up to a 50% discount on Local Delivery Service to Builder's Club members. Door Matching; Builder's Club members will receive a professional discount of 20% for all standard door match services. Terms and conditions are subject to change without notice.

I understand and agree to pay this account in accordance with the terms and conditions set forth by **Southern Lumber Co.** I agree to pay all charges incurred by those authorized to charge on this account and agree that any additions or deletions will be made in writing. I certify that all representations in this application are true and correct and that I am authorized to so represent the company.

Signed \_\_\_\_\_ Title \_\_\_\_\_

Date \_\_\_\_\_

**\*Please send us all of our Professional Pricing, Special Savings and notifications for trade-related Seminars & Events to the following email addresses:**

Name \_\_\_\_\_ Email \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_

\*Your email information will only be used for Builders Club communication needs.

## **Authorization to Charge on Account**

List below all individuals who are authorized to charge on your Southern Lumber account. This form may be copied to add more authorized signers to your Builder's Club Account.

Your Company Name: \_\_\_\_\_

### **Authorized to Sign on Account:**

1. \_\_\_\_\_  
Signature Printed Name

2. \_\_\_\_\_  
Signature Printed Name

3. \_\_\_\_\_  
Signature Printed Name

4. \_\_\_\_\_  
Signature Printed Name

5. \_\_\_\_\_  
Signature Printed Name

6. \_\_\_\_\_  
Signature Printed Name

7. \_\_\_\_\_  
Signature Printed Name

The above individuals are authorized by:

\_\_\_\_\_  
Signature Printed Name & Position Date